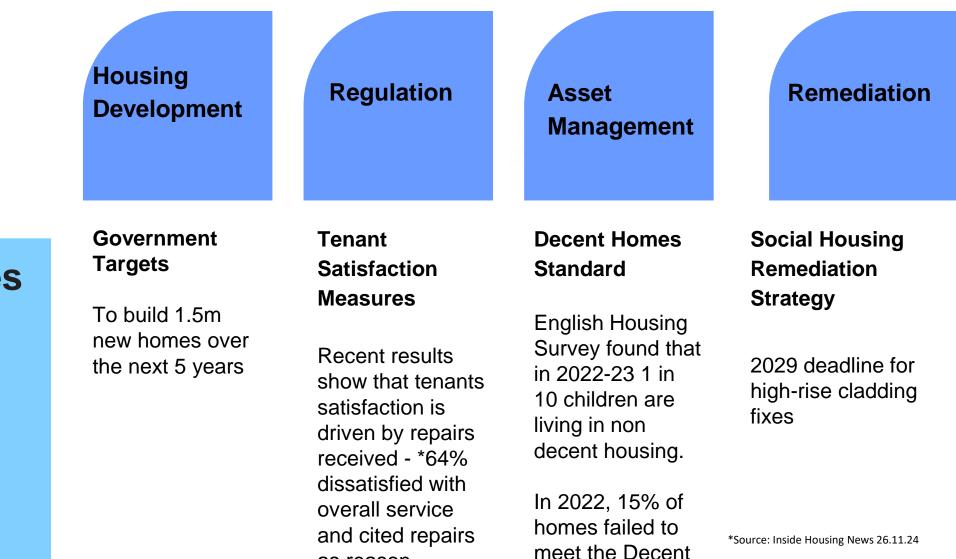
Power to your procurement

Delivering Value in Social Housing through the Power of Procurement





Stephanie McCahill, Senior Commercial Lead, FM Category



Homes Standard.

as reason

Challenges Faced by the Housing Sector

What is value?

- Too much emphasis on the past in most economically advantageous tender (MEAT) and lowest price - always cost/price related
- Changing lens of procurement to a broader commercial enabler
- Procurement Act 2023 will change this to Most Advantageous Tender (MAT) which procurers can prioritise social value, quality and other public benefit over price
- Value can be delivered in a number of ways in the housing sector, including:
- Innovation
- Social value
- Carbon Net Zero/Sustainability
- Supporting mission-led government with kickstarting economic growth

The Power of Procurement to Deliver Value

- **To Address Challenges in the Housing Sector** making sure that the specification is clear with and contract is robust are important but only the start. Supplier relationships once the contract has been let, is all important
- **Compliance** with regulations as well as ongoing assurance that suppliers have the right accreditations to work on your contracts
- Leverage of Value through Centralised Agreements e.g. CCS has a Housing Repairs and Maintenance agreement which can be used by all public sector bodies which meets the requirements of Section 20 Landlord and Tenant Act 1985 - Duty to Consult
- **Sustainability:** Social Value, CNZ and supports economic growth in the local community where local SMEs can join and bid for contracts at any time
- Innovation procurement can enable innovation through contracts such as smart technologies that can support asset management

Power to your procurement

Thank you

