



The lifecycle of your MMC home: From asset management to valuations

As MMC becomes more and more mainstream what assurances can be given to homeowners, lenders and landlords that the initial benefits will feed through into the long term asset management of the property?

Steve Chivers, Managing Director of Rollalong Ltd Paul Read, Head of Development & Sales of Magna Housing



Introduction

Rollalong Ltd specialises in the design, manufacture and construction of permanent buildings using offsite volumetric techniques as a primary method of delivering high quality, efficient and economic buildings.

Operating from our 11 acre manufacturing and head office site in Dorset, Rollalong is the South's largest offsite design and build contractor with over 50 years of experience.

Rollalong work closely in the Defence, Education, Healthcare, Residential and Commercial Sectors to build high quality permanent buildings.

We are owned by a private family owned group of companies; Newship Group. The group generate revenues in excess of £200 million per year, and employs over 750 staff across Europe in various manufacturing sectors.

The Newship Group's ethos is based on strong financial control and the ability to provide support and resources to its subsidiaries, which enables them to develop their products and services whilst investing in machines, tools and people.



Residential Accreditations





Registered builder









Frameworks



Modular Building Framework



NH2 Modular Housing Framework



Offsite solutions for relocatable and permanent buildings













(SPTA) in 2019

Aldershot

ROLLALONG

PERMANENT OFFSITE CONSTRUCTION



HQs, dining and

sports facilities

alterations, extensions

and refurbishments

for soldiers

Project Allenby/

Connaught contract

































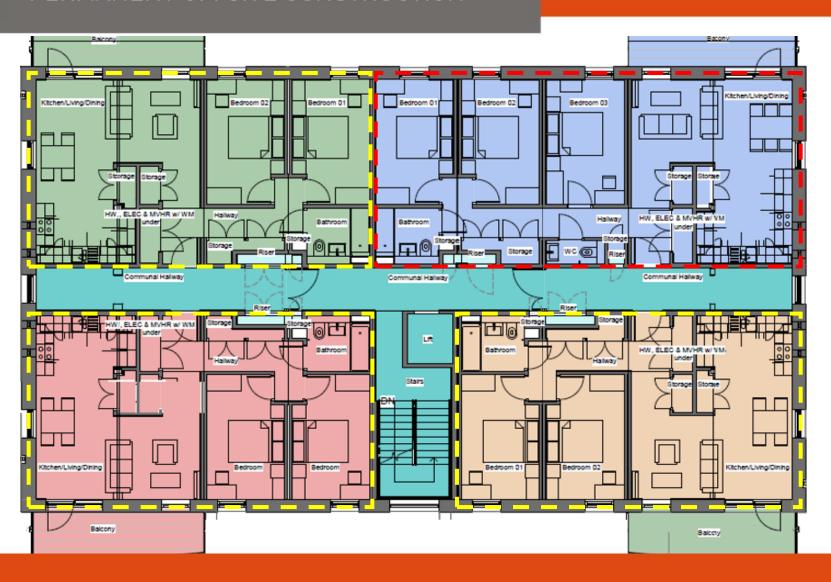






ROLLALONG

PERMANENT OFFSITE CONSTRUCTION





ROLLALONG

PERMANENT OFFSITE CONSTRUCTION



The Magna Bramble
Three Bedroom Five Person
House











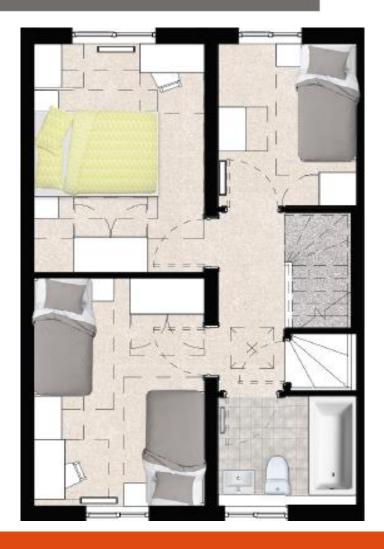


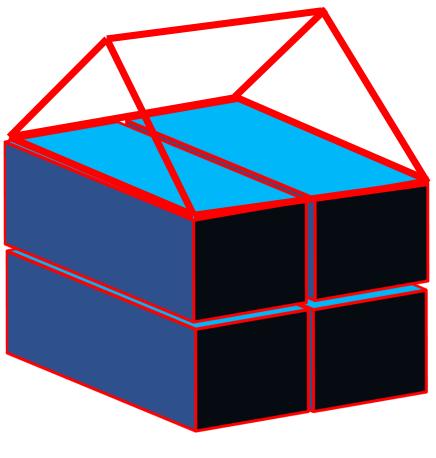


ROLLALONG

PERMANENT OFFSITE CONSTRUCTION









ROLLALONG

PERMANENT OFFSITE CONSTRUCTION



Urban Landscape or Rural Landscape



Asset Management/Maintenance

- 60 Year Design Life
- Light guage steel frame construction
- Similar building products used in traditional construction e.g. plasterboard walls/ceilings, kitchens, bathrooms constructed in a factory controlled environment
- External envelope inclusive of roof, facade, windows and doors to be maintained in accordance with manufacturers recommendations same as traditional construction
- Electrical rewire required approximately every 25 years same as traditional construction. In some cases much easier due to accessible wall partitions and ceiling voids
- Gas boilers to be replaced approximately every 15 years same as traditional construction
- Engineered access hatches built into floor voids to access mechanical services (if required)

A client perspective





Paul Read Head of Development and Sales



Why would you choose change?



Why are Britain's new homes built so badly?

We compare UK construction standards to those abroad - and talk to buyers deeply disillusioned by their experiences

Beware builders flogging shoddy new-build homes: They're sold as a quick with wonky windows and holes in walls

May to get on the housing ladder - but

Many are far from being a bargain





Performance and Results

Right focus, right controls, right results



THE BITTERNESS OF POOR QUALITY

REMAINS LONG AFTER

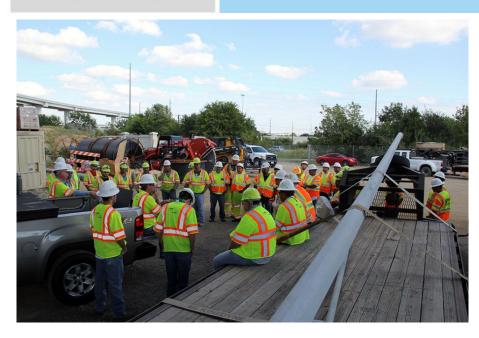
THE SWEETNESS OF A LOW PRICE IS FORGOTTEN



Organisational Capacity

Right people, right processes, right technology

Processes for quality homes



Traditional build

A management team delegating to a site manager.

Sub-contract team responsible to their own company

Procurement of materials from main contractor and subcontract packages.



Factory Build

A management team managing employees.

Factory processes, culture, environment training in under the control of Management.

Magna

Housing

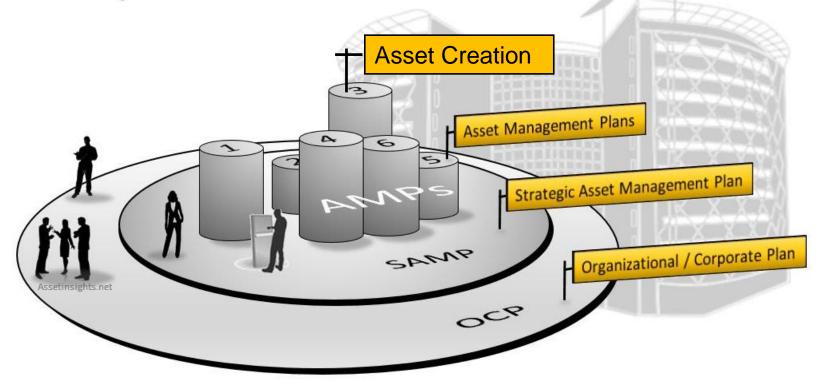
Procurement by company

Performance and Results

Right focus, right controls, right results

We are what we measure...

The Hierarchy of Plans in ISO 55001



Asset Creation in line with the SAMP. Independent report in 2018/19 demonstrates the case for MMC for Long term landlords with a focus of quality and whole life costs



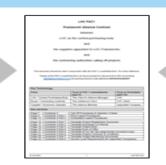
Performance and Results

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2020-21 – Repetition and Volume







LHC Frameworks



DST

Clients

CAMS Direct marketing



Portfolio of Homes PO and Vesting

Programming group

Individual client Purchase orders Individual client Purchase orders Individual client Purchase orders

Rollalong manufacturing process

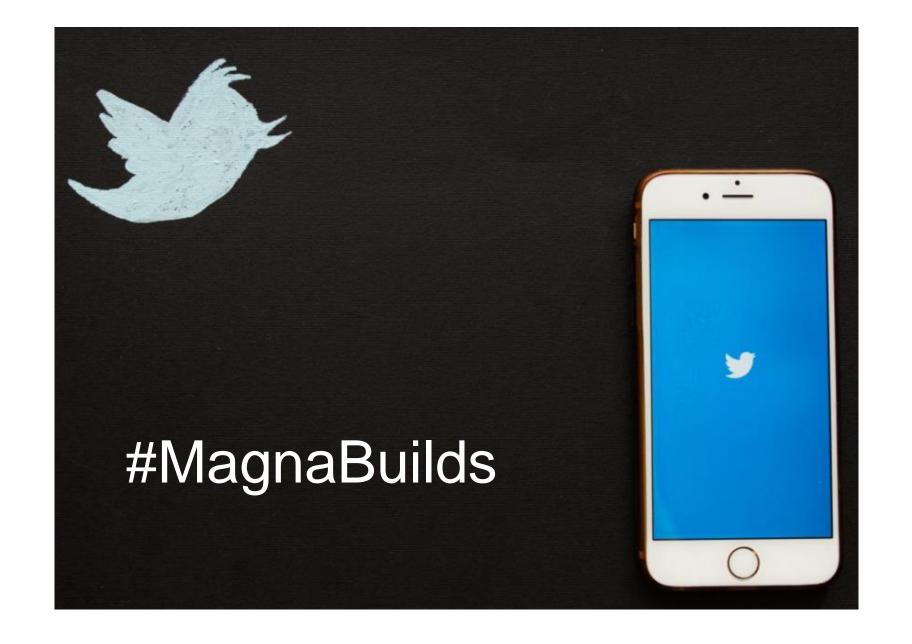
Clients orders vested to individual clients

Deliver and Erect

Design and Build









THANK YOU FOR YOUR TIME WE WELCOME ANY QUESTIONS

