



Smart Infrastructure for Smarter Buildings

Tom White, Sales & Marketing Director



What We Do

The Four Pillars



Infrastructure

Smart Fibre Infrastructure running through the core of the building



Broadband & Wi-Fi

Solutions that get residents connected



Smart Tech

Devices that enable smart buildings



Data & Insight

A platform to analyse, learn and control

Student

Comprehensive connectivity
for student accommodation

Shared Housing

Split utility bills for student housing

Residential

Market-leading solutions for
the Build-to-Rent sector

Business

Ultra fast, reliable broadband for
business parks and industrial estates



All delivered by our own
high performance national
fibre network.

The Glide Network

100,000

premises reached

350,000

Residents connected

570

fibre enabled cabinets in
the UK

850

PBSA sites connected

300km

of fibre in the ground

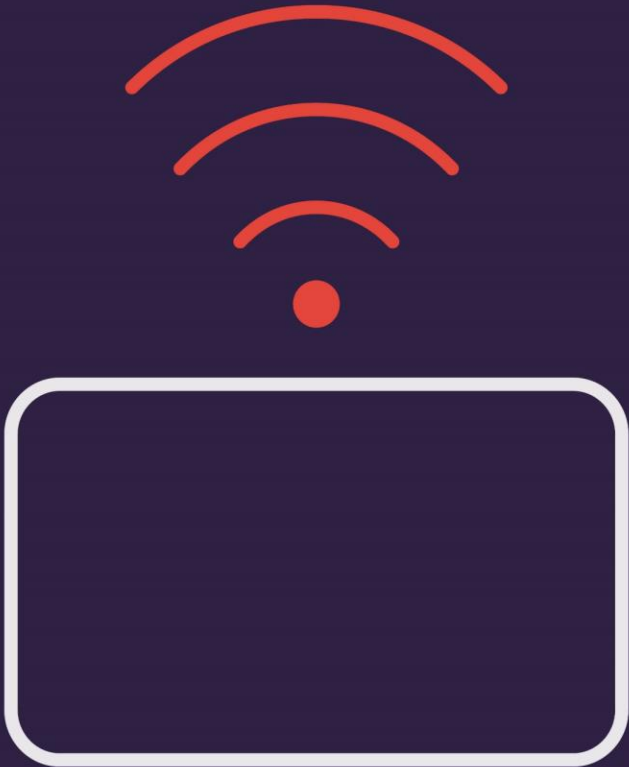
7 Countries

UK, Ireland, Spain, Italy, Germany, Austria
and The Netherlands

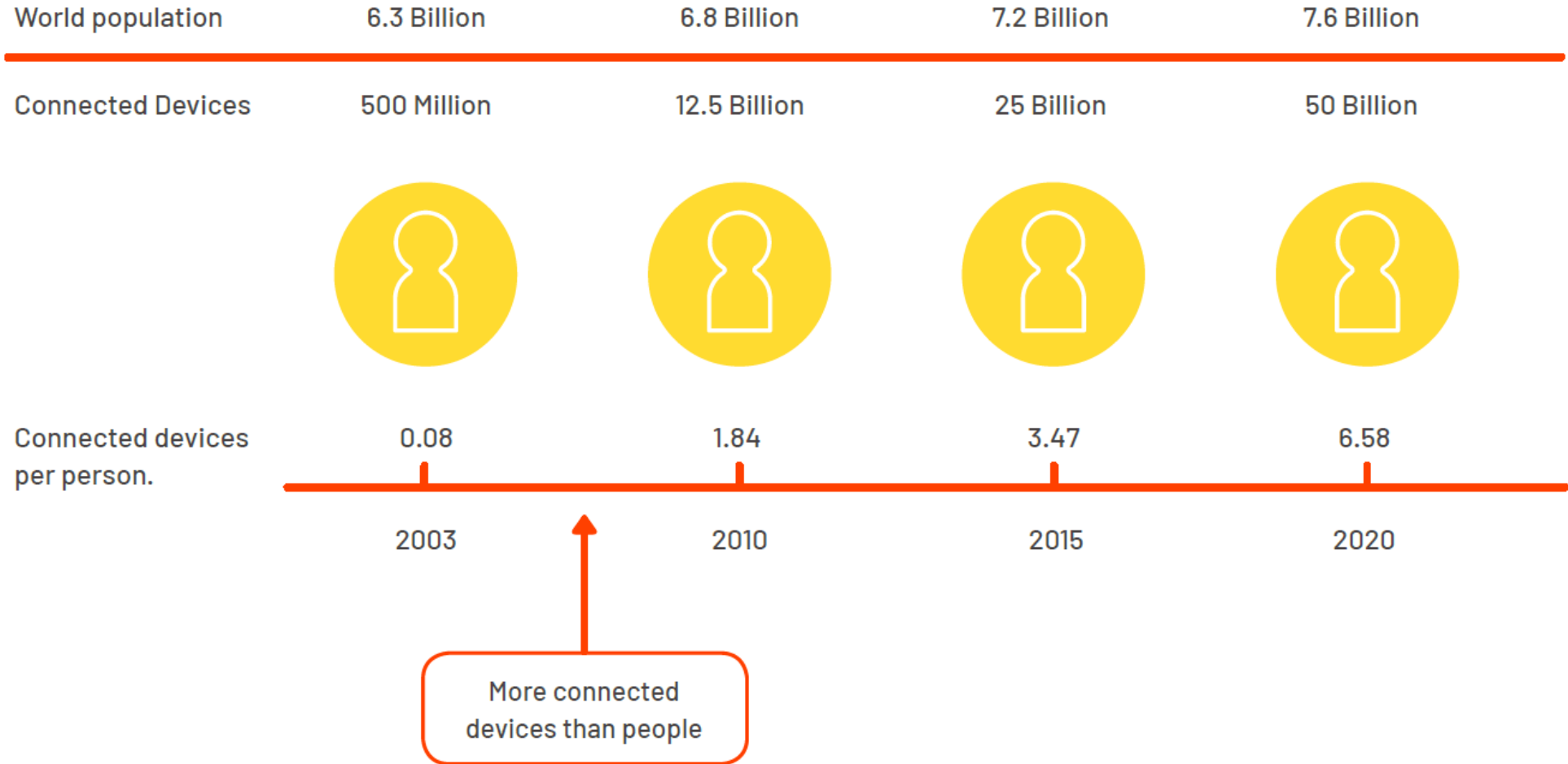
100-gigabit

Ethernet cores in London,
Birmingham, and Manchester

SMART TECH 101



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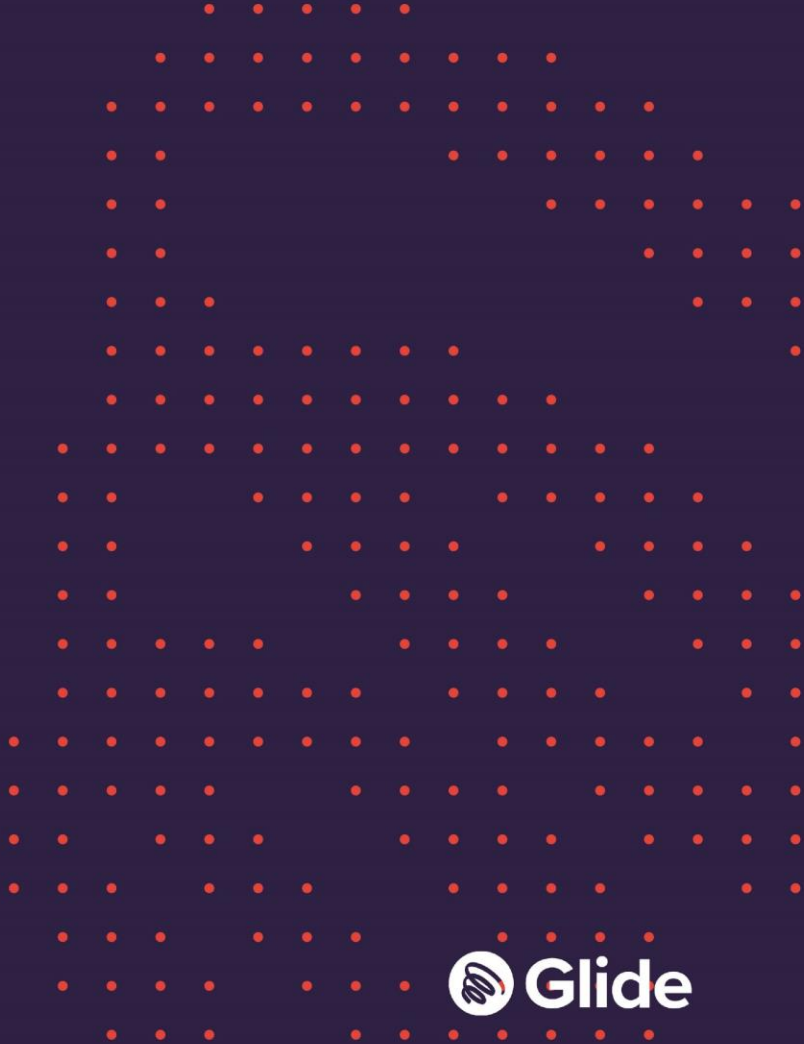
THE SMART USER JOURNEY



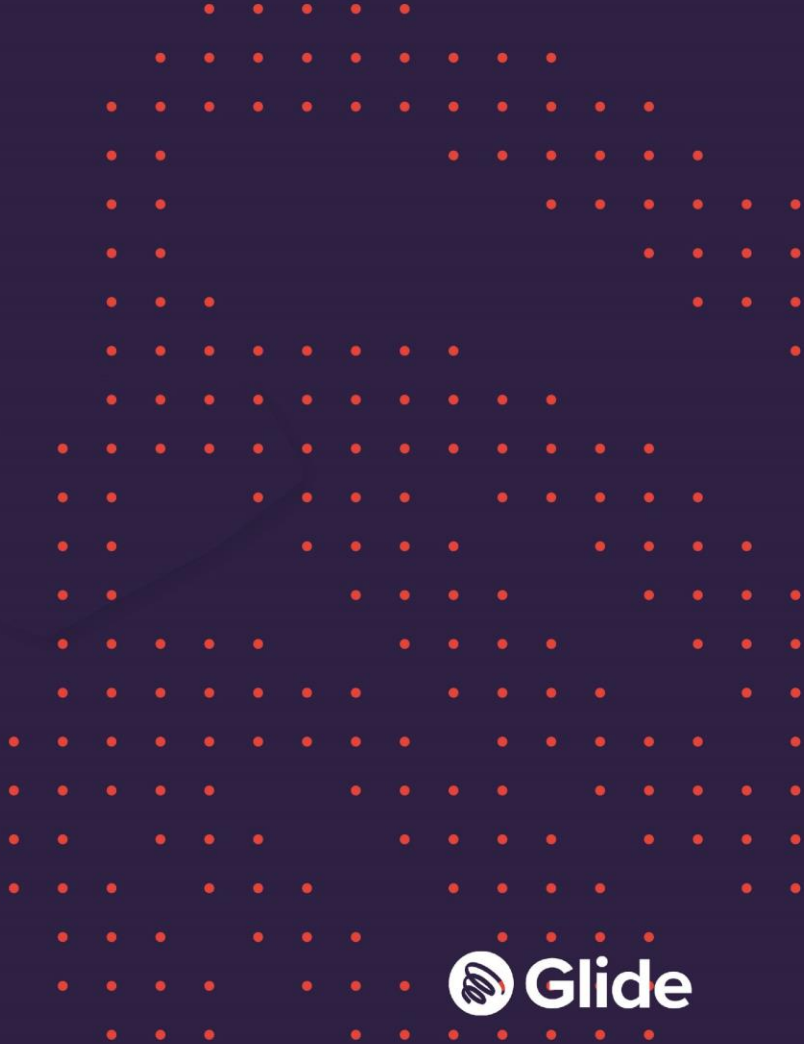
3 KEY TECHNOLOGIES



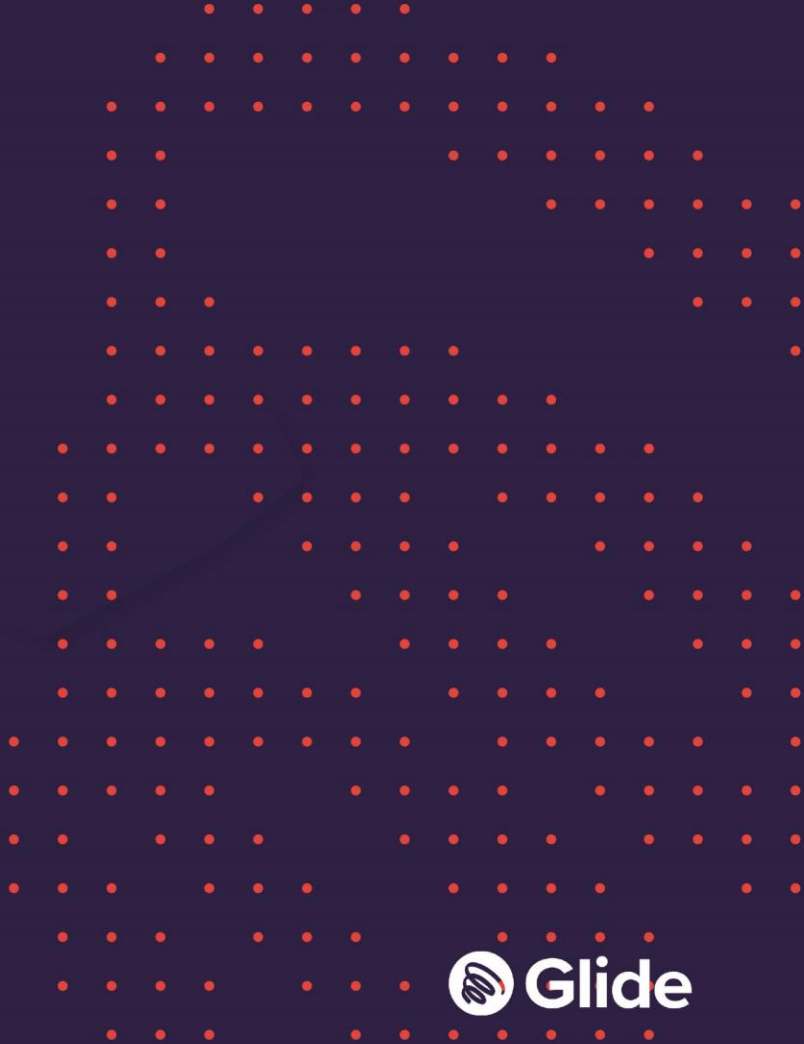
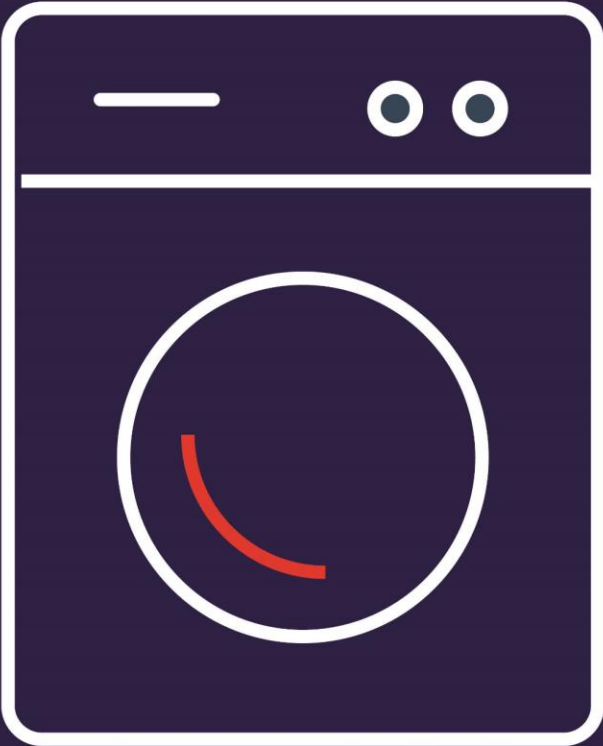
SMART ENERGY



LOCATION AWARENESS



NETWORKED APPLIANCES



SMART FIBRE INFRASTRUCTURE



Smart Fibre Infrastructure



Old

New

Service Integration



Telephone and video communications



Laundry and gym systems



EV charging



Security and door access



Digital signage



Landlord network access
(private Wi-Fi, private LAN)



Management suite peripherals
(PCs, laptops, printers)



CCTV



Energy Management Systems (EMS)



Building Management Systems (BMS)



Lighting & climate control systems



Audio Visual (AV)



SUMMARY





glidegroup.co.uk/smartblock



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